RED BULL
THEATER
191 Seventh Avenue, Suite 2S • New York, NY 10011

Red Bull Theater seeks a highly motivated and dynamic full-time Managing Director to lead the company in its second decade of producing great classic stories Off Broadway. Red Bull Theater ("The most exciting classical theater company in New York" – *Time Out New York*) is New York City's theater company specializing in plays of heightened language, with the Jacobean plays of Shakespeare and his contemporaries as its unique cornerstone. Founded in 2003, Red Bull Theater has established itself Off Broadway with consistently high quality and evocative productions and readings, garnering high profile reviews, extended runs and recognition with five Callaway Awards, three Lortel Award nominations, three Drama League Award nominations and two OBIE Awards.

With an annual budget of $800k and audience over 7,500, a season at Red Bull Theater includes a 12-play Revelation Reading Series, 2 Off-Broadway productions, and education and outreach programs. As the company concludes its Tenth Anniversary Season, Red Bull Theater is poised for sustained programming and future growth with an active board of directors, a solid audience base and a dedicated core of volunteers.

Reporting to the Board of Directors, the Managing Director will collaborate as a full partner with the founding Artistic Director, Jesse Berger, on all aspects of company leadership and execution including:

- long-range financial and organizational planning as well as day-to-day financial management and oversight;
- managing company administration, information technology and human resources for a staff of 2 full time and 2 part time employees;
- communicating with company accountants and overseeing annual audit;
- advancing and expanding fundraising efforts of a growing Off Broadway company, including grant writing, prospecting, donor and membership relations, planning and overseeing implementation of execution of fundraising events including annual gala;
- board management and development;
- marketing and external relations, including developing and overseeing implementation of marketing plans for all artistic programming;
- managing the producing of two annual Off Broadway productions, including negotiating artist and vendor contracts (AEA, SDC and USA), supervising production staff, and overseeing hiring process.

The ideal candidate will possess the following:

- 5+ years of arts management experience, MFA or equivalent preferred;

- a capacity to translate artistic needs and values into institutional strategies and specific operating plans;
- the ability to communicate successfully with funders, donors, artists and other company stakeholders;
- a proven track record of fundraising success via direct solicitations, written proposals, and special events;
- experience in working with and engaging a Board of Directors;
- a successful track record in strong fiscal management and understanding of generally accepted accounting principles;
- strong budgeting and season planning skills;
- a passion for classical theater and a working knowledge of the plays and writers at the heart of the company's mission;
- experience general managing and/or line producing theatrical productions (including working knowledge of applicable union contracts and industry standards);
- an ability to multitask, be flexible, and excel in a fast-paced work environment.

The Managing Director will lead a dedicated and talented team of professionals at an exciting time for Red Bull Theater. This is a great opportunity for a rising arts leader to play a key role in the continued development and achievement of strategic goals for a growing company.

Compensation: competitive salary, commensurate with experience, with full Health benefits.

Red Bull Theater is an Equal Opportunity Employer (EOE).

To Apply: Please email cover letter, resume (including at least three references) and writing sample (all in PDF format) to jobs@redbulltheater.com with the subject line "Managing Director Application"

Response Method: Email only. No phone calls please. Candidates receiving interviews will be contacted via email in early June.